

Message Text

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PAGE 01 STATE 041576
ORIGIN COME-00

INFO OCT-01 AF-08 ISO-00 EB-08 /017 R

DRAFTED BY COM:BIC DFSULLIVAN:CMC
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COM:BIC WFBAYEN
AF/EPS/LWHITE
OCA/CM/WHALL

-----250712 034321 /11

R 242006Z FEB 77

FM SECSTATE WASHDC
TO AMEMBASSY BANJUL
AMEMBASSY ACCRA
AMEMBASSY CONAKRY
AMEMBASSY ABIDJAN
AMEMBASSY BAMAKO
AMEMBASSY NIAMEY
AMEMBASSY LAGOS
AMCONSUL IBADAN
AMCONSUL KADUNA
AMEMBASSY FREETOWN
AMEMBASSY LOME
AMEMBASSY BUJUMBURA
AMEMBASSY KINSHASA
AMCONSUL DOUALA
AMEMBASSY YAOUNDE
AMEMBASSY BANGUI
AMEMBASSY COTONOU
AMEMBASSY ADDIS ABABA
AMEMBASSY LIBREVILLE
AMEMBASSY NAIROBI
AMEMBASSY MONROVIA
AMEMBASSY TANANARIVE
AMEMBASSY DAKAR
AMEMBASSY MOGADISCIO
AMEMBASSY KHARTOUM
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AMEMBASSY LUSAKA
AMEMBASSY PORT LOUIS
AMEMBASSY KIGALI
AMEMBASSY LILONGWE
AMEMBASSY DAR ES SALAAM
AMEMBASSY NDJAMENA

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E.O. 11652: N/A

TAGS: BEXP, XA

SUBJECT: REGIONAL SEMINAR FOR FSL COMMERCIAL SPECIALISTS

1. USDOC PLANNING A REGIONAL SEMINAR AT EMBASSY NAIROBI NOV. 7-11 AND ABIDJAN NOV. 14-18 FOR FSL COMMERCIAL SPECIALISTS.

2. SEMINAR OBJECTIVES ARE TO IMPROVE AND BROADEN THE SCOPE OF FSL'S PERFORMANCE IN E/C WORK BY DEVELOPING A BETTER UNDERSTANDING OF U.S. BUSINESS AND GREATER SENSITIVITY TO END-USER NEEDS. INSTRUCTION WILL FOCUS ON THEMES COVERING THE FULL RANGE OF COMMERCIAL DUTIES - NEW PROGRAM DIRECTIVES, RECENT CHANGES IN CURRENT ACTIVITIES, AND FSL INVOLVEMENT IN COMMERCIAL PROGRAMS INCLUDING THE MARKETING INFORMATION NEEDS OF U.S. BUSINESS FIRMS.

3. THE SEMINAR REPRESENTS THE MAJOR PORTION OF PHASE II FORMAL TRAINING IN THE FSL CAREER DEVELOPMENT PROGRAM SPONSORED JOINTLY BY USDOC AND FSI. COMPLETION OF THE CORRESPONDENCE COURSE FOR COMMERCIAL SPECIALISTS OR POSSESSION OF THE EQUIVALENT IN SKILLS AND KNOWLEDGE IS REQUIRED FOR ATTENDANCE AT A SEMINAR.

4. FORWARDED UNDER SEPARATE COVER ARE: CAREER DEVELOPMENT UNCLASSIFIED

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OUTLINE, DEVELOPMENTAL NEEDS SURVEY FORMS AND CORRESPONDENCE COURSE LISTING. POSTS ARE REQUESTED TO REVIEW THE TRAINING NEEDS OF FSLs BEING PROPOSED FOR THE SEMINAR AND IDENTIFY THEIR DEVELOPMENTAL NEEDS.

5. POSTS' SUGGESTIONS ON AGENDA CONTENT ARE WELCOME AT ANY TIME. DRAFT AGENDA WILL BE SUBMITTED TO POSTS FOR COMMENT AT A LATER DATE.

6. FOR FSLs FROM NON-HOST POSTS, THE DOC WILL PROVIDE FUNDS TO COVER ROUND TRIP TRANSPORTATION TO THE SEMINAR LOCATION AND PER DIEM WHILE IN ATTENDANCE.

7. PLEASE CABLE BY MARCH 4 NUMBERS, AND IF ALREADY AVAILABLE, THE NAMES OF NOMINEES WHERE APPROPRIATE SHOW MISSION PRIORITY. SLUG FOR USDOC/CRD DFSULLIVAN.
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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 24-Feb-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Expiration:
Film Number: D770065-0565
Format: TEL
From: STATE
Handling Restrictions: n/a
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Legacy Key: link1977/newtext/t19770212/aaaaaktl.tel
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Litigation History:
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Review Action: RELEASED, APPROVED
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Review Exemptions: n/a
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Review Release Date: n/a
Review Release Event: n/a
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SAS ID: 3238378
Secure: OPEN
Status: NATIVE
Subject: REGIONAL SEMINAR FOR FSL COMMERCIAL SPECIALISTS
TAGS: BEXP, XA
To: BANJUL ACCRA MULTIPLE
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